# **REQUEST FOR PROPOSAL**

# **FOR**

THE HIRING OF CONSULTANCY FIRM FOR F/S OF ESTABLISHMENT OF "INSTITUTE OF INFORMATION TECHNOLOGY (IIT) AT MARDAN".



Bid Reference Number: INF (P) 7118/ 22

Date/Time for Pre-Proposal Meeting: 04.01.2023 (1100 Hrs)

Last Date/Time for Submission: 10.01.2023 (1100 Hrs)

Bid Opening Date/Time: 10.01.2023 (1130 Hrs)

DIRECTORATE GENERAL OF SCIENCE & TECHNOLOGY GOVERNMENT OF KHYBER PAKHTUNKHWA

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# **SECTION-01. LETTER OF INVITATION**

**LETTER OF INVITATION** 

Bid Reference No.: INF (P) 7118/22

Location: House No. 20, Opposite Omer-bin-Khitab Masjid, University Town, Peshawar

1. The Directorate General of Science & Technology-DoST (hereinafter called "Procuring Entity") invites

proposals to provide the following consulting services: FEASIBILITY STUDY REGARDING

ESTABLISHMENT OF "INSTITUTE OF INFORMATION TECHNOLOGY - IIT AT MARDAN".

2. More details on the services are provided in the Terms of Reference.

3. This Request for Proposal (RFP) has been addressed to all the interested eligible Consultants

4. A firm will be selected under Quality & Cost Based Selection (QCBS) System and procedures

described in this RFP and TORs (attached), in accordance with the KPPRA Rules 2014.

**5.** The RFP includes the following documents:

Section 1 - Letter of Invitation

Section 2 - Instructions to Consultants (including Data Sheet)

Section 3 - Technical Proposal - Standard Forms

Section 4 - Financial Proposal - Standard Forms

Section 5 - Terms of Reference

Section 6 - Conditions of Contract

Yours sincerely

**Director General,** 

Directorate General of Science & Technology-DoST-KP

Telephone # Tel: 091-9216090/ 9216580

# **SECTION-02. INSTRUCTIONS TO CONSULTANTS**

# **INSTRUCTIONS TO CONSULTANTS**

# 1. Definitions

- a) "Procuring Entity (PE)" means Directorate General of Science & Technology-DoST-KP.
- b) "Consultant" means a professional who can study, design, organize, evaluate and manage projects or assess, evaluate and provide specialist advice or give technical assistance for making or drafting policies, institutional reforms and includes private entities, consulting firms, legal advisors, engineering firms, construction managers, management firms, procurement agents, inspection agents, auditors, international and multinational organizations, investment and merchant banks, universities, research institutions, government agencies, nongovernmental organizations, and individuals
- c) "Contract" means an agreement enforceable by law and includes Conditions of the contract.
- d) "Data Sheet" means such Part of the Instructions to Consultants that is used to reflect specific assignment conditions.
- e) "Day" means calendar day including holiday.
- f) "Government" means the Government of Khyber Pakhtunkhwa.
- g) "Instructions to Consultants" (Section 2 of the RFP) means the document which provides interested Consultants with all information needed to prepare their Proposals.
- h) "LOI" (Section 1 of the RFP) means the Letter of Invitation sent by the procuring Entity to the Consultant.
- i) "Proposal" means the Technical Proposal and the Financial Proposal.
- j) "RFP" means the Request for Proposal prepared by the procuring Entity for the selection of consultants.
- k) "Sub-Consultant" means any Person or entity to whom the Consultant sub-contracts any Part of the Services.
- "Terms of Reference" (TOR) means the document included in the RFP as Section 5 which explains the objectives, scope of work, activities, tasks to be performed, respective responsibilities of the procuring Entity and the Consultant, Payment terms and exacted results and deliverables of the assignment.

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# 2. Introduction:

- 2.1 The Procuring Entity named in the Data Sheet will select a consulting firm/organization (the Consultant), in accordance with the method of selection specified in the Data Sheet.
- 2.2 The eligible Consultants are invited to submit a Technical Proposal and a Financial Proposal, as specified in the Data Sheet. The Proposal will be the basis for contract negotiations and ultimately for a signed contract with the selected Consultant.
- 2.3 Consultants should familiarize themselves with rules / conditions and take them into account while preparing their Proposals. Consultants are encouraged to attend a preproposal conference, which will be held on 04.01.2023 (1100 hrs) in the office of DoST. Attending the pre-proposal conference is, however optional. Consultants may liaise with procuring Entity's representative named in the Data Sheet for gaining better insight into the assignment.
- 2.4 Consultants shall bear all costs associated with the preparation and submission of their proposals and contract negotiation. The Procuring Entity reserves the right to annul the selection process at any time prior to contract award, without thereby incurring any liability to the Consultants.
- 2.5 Procuring Entity may provide facilities and inputs as specified in Data Sheet.

# 3. Conflict of Interest

- 3.1.1 Consultants are required to provide professional, objective, and impartial advice and hold the Procuring Entity interest Paramount. They shall strictly avoid conflict with other assignments or their own corporate interest. Consultants have an obligation to disclose any situation of actual or potential conflict that impacts their capacity to serve the best interest of the Procuring Entity, or that may reasonably be perceived as having such effect. Failure to disclose said situations may lead to the disqualification of the Consultant or the termination of its Contract.
- 3.1.2 Without limitation on the generality of the foregoing, Consultants, and any of their affiliates, shall be considered to have a conflict of interest and shall not be recruited, under any of the circumstances set forth below:
  - (i) A consultant that has been engaged by the procuring entity to provide goods, works or services other than consulting services for a project, any of its affiliates, shall be disqualified from providing consulting services related to those goods, works or services. Conversely, a firm hired to provide consulting services for the preparation or implementation of a project, any of its affiliates, shall be disqualified from subsequently providing goods or works or services other than consulting services resulting from or directly related to the firm's consulting services for such preparation or implementation.
  - (ii) A Consultant (including its Personnel and Sub Consultants) or any of its affiliates shall not be hired for any assignment that, by its nature, may be in conflict with another assignment of the Consultant to be executed for the same or for another Procuring Entity.
  - (iii) A Consultant (including its Personnel and Sub-Consultants) that has a business or family relationship with a member of the Procuring Entity's staff who isdirectly or indirectly involved in any Part of (i) the preparation of the Terms of Reference of the Assignment, the selection process for such assignment, or (iii) supervisions of the Contract, may not be awarded a Contract, unless the conflictstemming from this relationship has been resolved.

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# **Conflicting Relationship:**

- 3.2 Government officials and civil servants may be hired as consultants only if:
  - (i) They are on leave of absence without Pay;
  - (ii) They are not being hired by the Entity they were working for, six months prior to going on leave; and
  - (iii) Their employment would not give rise to any conflict of interest.

# 4. Fraud and Corruption:

It is Government's policy that Consultants under the contract(s), observe the highest standard of ethics during the procurement and execution of such contracts. In pursuit of this policy, the Procuring Entity follows the instructions contained in Khyber Pakhtunkhwa Public Procurement Rules 2014 which defines:

"Corrupt and fraudulent practices" includes the offering, giving, receiving, or soliciting, directly or indirectly of anything of value to influence the act of another Party for wrongful gain or any act or omission, including misrepresentation, that knowingly or recklessly misleads or attempt mislead a Party to obtain a financial or other benefit or to avoid an obligation;

Under Rule 44 of KPPRA 2014, "The PE can inter-alia blacklist Bidders found to be indulging in corrupt or fraudulent practices. Such barring action shall be duly publicized and communicated to the KPPRA. Provided that any supplier or contractor who is to be blacklisted shall be accorded adequate opportunity of being heard".

# 5. Integrity Pact:

Pursuant to section 16(2) & (3) of KPPRA Act 2012 Consultant undertakes to sign an Integrity Pact in accordance with prescribed format attached hereto (Annex- A).

# 6. Eligible Consultants:

Consultants qualifying the mandatory & technical criteria shall be considered as eligible consultants.

# 7. Eligibility of Sub-Consultant:

A shortlisted Consultant would not be allowed to associate with Consultants who have failed to qualify the short-listing process (Applicable in case of EOI)

# 8. Only One Proposal:

Consultants may only submit one proposal. If a Consultant submits or participates in more than one proposal, such proposals shall be disqualified. Participation of the same Sub Consultant, including individual experts, in more than one proposal, is not allowed.

# 9. Proposal Validity:

9.1 The Data Sheet indicates Proposal's validity that shall not be more than 90 days in case of National Competitive Bidding (NCB) and 120 days in case of International Competitive Bidding (ICB). During this Period, Consultants shall maintain the availability of Professional staff nominated in the Proposal. The Procuring Entity will make its best effort to complete negotiations within this period. Should the need arise; however, the Procuring Entity may request Consultants to extend the validity period of their proposals. Consultants who agree to such extension shall confirm that they maintain the availability of the Professional staff nominated in the Proposal, or in their confirmation of extension of validity of the Proposal, Consultants may submit new staff in replacement, who would be considered in the final evaluation for contract award. Consultants who do not agree have the right to refuse to extend

the validity of their Proposals.

# 10. Clarification and Amendment in RFP Documents:

- 10.1 Consultants may request for a clarification of contents of the bidding document in writing, and procuring Entity shall respond to such queries in writing within three calendar days, provided they are received on or before the date of pre-bid meeting. The procuring Entity shall communicate such response to all Parties who have obtained RFP document without identifying the source of inquiry. Should the PE deem it necessary to amend the RFP as a result of a clarification, it shall do so.
- 10.2 The Procuring Entity may amend the RFP four days before the closing date by issuing an addendum/ corrigendum in writing. The addendum shall be sent to all Consultants and will be binding on them. Consultants shall acknowledge receipt of all amendments. To give Consultants reasonable time in which to take an amendment into account in their Proposals the Procuring Entity may, if the amendment is substantial, extend the deadline for the submission of Proposals.

# 11. Preparation of Proposals

11.1 In preparing their Proposal, Consultants are expected to examine in detail the documents comprising the RFP. Material deficiencies (deviation from scope, experience, and qualification of Personnel) in providing the information requested may result in rejection of a Proposal.

# 12. Language

The Proposal as well as all related correspondence exchanged by the Consultants and the Procuring Entity shall be written in English However it is desirable that the firm's Personnel have a working knowledge of the national and regional languages of Islamic Republic of Pakistan.

# 13. Technical Proposal Format and Content

- 13.1 While preparing the Technical Proposal, consultants must give Particular attention to the following:
  - (i) If a consultant considers that it does not have all the expertise for the assignment, it may obtain a full range of expertise by associating with individual consultant(s) and/or other firms or entities in a joint venture or sub- Consultancy, as appropriate. The international consultants are encouraged to seek the Participation of local consultants by entering into a joint venture with, or subcontracting Part of the assignment to, national consultants.
  - (ii) It is desirable that the majority of the key professional staff proposed be Permanent employees of the firm or have an extended and stable working relationship with it.
  - (iii) Proposed professional staff must, at a minimum, have the experience indicated in the TOR, preferably working under similar geographical condition.
  - (iv) Alternative professional staff shall not be proposed, and only one curriculum vitae (CV) shall be submitted for each position.
- 13.2 The Technical Proposal shall provide the following information using the attached Standard Forms (Section 3):
  - (i) A brief description of the consultant organization and an outline of recent experience on assignments of a similar nature. For each assignment, the outline should indicate, *inter alia*, the profiles of the staff, duration of the assignment, contract amount, and firm's involvement.

The list of the proposed staff team by specialty, the tasks that would be

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- assigned to each staff team member, and their timing (Section 3).
- (iii) CVs of the proposed professional staff and the authorized representative submitting the proposal. Key information should include number of years working for the consultant and degree of responsibility held in various assignments.
- (iv) Estimates of the total staff input (professional and support staff; staff time) needed to carry out the assignment, proposed for each professional staff team member.
- (v) A detailed description of the proposed methodology, work plan for performing the assignment.
- (vi) Any additional information requested in the Data Sheet.
- 13.3. The Technical Proposal shall not include any financial information.

# 14. Financial Proposals

14.1 The Financial Proposal shall be prepared using the attached Standard Forms (Section 4). It shall list all costs associated with the assignment. Alternatively, Consultant may provide their own list of cost. If appropriate, these costs should be broken down by activity. All activities and items described in the Technical Proposal must be priced separately; activities and items described in the Technical Proposal but not priced, shall be assumed to be included in the prices of other activities or items. All the cost shall include government applicable taxes.

#### 15. Taxes:

15.1 The Consultant will be subject to all admissible taxes including stamp duty and service charges at a rate prevailing on the date of contract agreement unless exempted by relevant tax authority.

# 16. Submission, Receipt, and Opening of Proposals

- 16.1 Proposal shall contain no interlineations or overwriting. Submission letters for both Technical and Financial Proposals should respectively be in the format of TECH-1 of Section 3, and FIN-1 of Section 4. All Pages of the original Technical and Financial Proposals will be initialed by an authorized representative of the Consultants. The authorization shall be in the form of a written power of attorney accompanying the Proposal
- 16.2 All required copies of the Technical Proposal are to be made from the original. If there are discrepancies between the original and the copies of the Technical Proposal, the original governs.
- 16.3 The original and all copies of the Technical Proposal shall be placed in a sealed envelope clearly marked "Technical Proposal" Similarly, the original Financial Proposal shall be placed in a sealed envelope clearly marked "Financial Proposal" followed by name of the assignment, and with a warning "Do Not Open With The Technical Proposal" If the Financial Proposal is not submitted in a separate sealed envelope duly marked as indicated above, this will constitute grounds for declaring the Proposal non-responsive.
- 16.4 The Proposals must be sent to the address indicated in the Data Sheet and received by the PE no later than the time and the date indicated in the Data Sheet, or any extension to this date. Any proposal received by the PE after the deadline for submission shall be returned unopened. In order to avoid any delay arising from the postal or PE's internal dispatch workings, Consultants should ensure that proposals to be sent through couriers should reach a day before the deadline for submission.

# 17. Proposal Evaluation:

17.1 From the time the Proposals are opened to the time the contract is awarded, the

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Consultants should not contact the PE on any matter related to its Technical and/or Financial Proposal. Any effort by Consultants to influence the PE in the examination, evaluation, ranking of Proposals, and recommendation for the award of contract may result in the rejection of the Consultants' Proposal.

Evaluators of Technical Proposals shall have no access to the Financial Proposals until the technical evaluation is concluded.

# 18. Evaluation of Technical Proposals

- 18.1 The evaluation committee shall evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference, applying the evaluation criteria, sub-criteria, and point system specified in the TOR. Each responsive Proposal will be given a technical score (St). A Proposal shall be rejected at this stage if it fails to achieve the minimum technical score indicated in the Data Sheet.
- 18.2 After the technical evaluation is completed, the PE shall notify in writing Consultantsthat have secured the minimum qualifying marks, the date, time, and location, allowing reasonable time, for opening the Financial Proposals. Consultants' attendance at the opening of Financial Proposals is optional.

Financial proposals of those consultants who failed to secure minimum qualifying marks shall be returned unopened.

# 19. Evaluation of Financial Proposal

- 19.1 Financial Proposals shall be opened publicly in the presence of the Consultants' representatives who choose to attend. The name of the Consultants and the technical scores of the Consultants shall be read aloud. The Financial Proposal of the Consultants who met the minimum qualifying marks will then be inspected to confirm that they have remained sealed and unopened. These Financial Proposals shall be then opened, and the total prices read aloud and recorded. Copy of the record shall be sent to all Consultants.
- 19.2 The Evaluation Committee will correct any computational errors. When correcting computational errors, in case of discrepancy between a Partial amount and the total amount, or between word and figures the formers will prevail. In addition to the above corrections, activities and items described in the Technical Proposal but not priced, shall be assumed to be included in the prices of other activities or items.
- 19.3 In case of Quality and Cost Based Selection QCBS Method the lowest evaluated Financial Proposal (Fm) will be given the maximum financial score (Sf) of 100 points. The financial scores (Sf) of the other Financial Proposals will be computed as indicated in the TOR. Proposals will be ranked according to their combined technical (St) and financial (Sf) scores using the weights (T = the weight given to the Technical Proposal; P = the weight given to the Financial Proposal; T + P = 1) indicated in the Data Sheet: S = St x T% + Sf x P%. The firm achieving the highest combined technical and financial score will be invited for negotiations.

# 20. Negotiations

20.1 Negotiations will be held at the date and address which will be communicated to the consultant. The invited Consultant will, as a pre-requisite for attendance at the negotiations, confirm availability of all Professional staff. Failure in satisfying such requirements may result in the PE proceeding to negotiate with the next-ranked Consultant. Representatives conducting negotiations on behalf of the Consultant must have written authority to negotiate and conclude a Contract.

# 21. Technical Negotiations:

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21.1 Technical Negotiations will include a discussion of the Technical Proposal, the proposed technical approach and methodology, work plan, organization and staffing, and any suggestions made by the Consultant to improve the Terms of Reference. The PE and the Consultants will finalize the Terms of Reference, staffing schedule, work schedule, logistics, and reporting. These documents will then be incorporated in the Contract as "Description of Services". Minutes of negotiations, which will be signed by the PE and the Consultant, will become Part of Contract Agreement.

#### 22. Financial Negotiations:

22.1 If applicable, it is the responsibility of the Consultant, before starting financial negotiations, to contact the local tax authorities to determine the tax amount to be paid by the Consultant under the Contract. The financial negotiations will include a clarification (if any) of the firm's tax liability, and the manner in which it will be reflected in the Contract; and will reflect the agreed technical modifications in the cost of the services. Consultants will provide the PE with the information on remuneration rates described in the Appendix attached to Section 4 (i.e. Financial Proposal - Standard Formsof this RFP.

# 23. Availability of Professional staff/experts:

23.1 Having selected the Consultant on the basis of, among other things, an evaluation of proposed Professional staff, the PE expects to negotiate a Contract on the basis of the Professional staff named in the Proposal. Before contract negotiations, the PE will require assurances that the Professional staff will be actually available. The PE will not consider substitutions during contract negotiations unless both Parties agree that unduedelay in the selection process makes such substitution unavoidable or for reasons such as death or medical incapacity. If this is not the case and if it is established that Professional staff were offered in the proposal without confirming their availability, the Consultant may be disqualified. Any proposed substitute shall have equivalent or better qualifications and experience than the original candidate and be submitted by the Consultant within the period of time specified in the letter of invitation to negotiate.

#### 24. Award of Contract:

- After completing negotiations, the Procuring Entity shall award the Contract to the selected Consultant within seven days after letter of acceptance or award has been issued. Procuring Entity shall publish on the website of the Authority and on its own website, if such a website exists, the result of the bidding process, identifying the bid through procuring identifying number, if any and the following information, evaluation report, form of contract and letter of award, bill of quantity or schedule of requirement, as the case may be. However, the procuring entity shall announce the final results of a bid evaluation giving justifications for acceptance or rejection of bids at least ten days prior to the award of a contract and place the same on its and authority website.
- 24.2 After publishing of award of contract consultant required to submit a Performance security at the rate indicated in date sheet.
- 24.3 The Consultant is expected to commence the assignment on the date and at the location specified in the Data Sheet.

# 25. Confidentiality:

Information relating to evaluation of Proposals and recommendations concerning awards shall not be disclosed to the Consultants who submitted the Proposals or to other Persons not officially concerned with the process, until the publication of the award of Contract. The undue use by any Consultant of confidential information related to the process may result in the rejection of its Proposal.

# **DATA SHEET**

2.1	Name of the PE: Directorate General of Science & Technology-DoST-KP
	Name of the Assignment:  "FEASIBILITY STUDY REGARDING ESTABLISHMENT OF "INSTITUTE OF INFORMATION TECHNOLOGY – IIT AT MARDAN".
	The method of selection: Quality & Cost Based Selection (QCBS) System The Edition of the Guidelines is: KPPRA Rule 2014
	The Name of the PE's official (s): Director General S&T,  Address:, House No. 20, Opposite Omer-bin-Khitab Masjid, University Town,
	Peshawar. Telephone: 091-9216580/ 9216090
2.2	Financial Proposal to be submitted together with Technical Proposal: Yes
2.3	Pre-Proposal Meeting: Pre-proposal meeting shall be on Dated: 04.01.2023 (1100 HRS) at DoST office Peshawar.
2.5	<b>Input &amp; Facilities provided by PE:</b> All Possible input & facilities will be provided by the PE.
6	<b>Eligibility of Consultant:</b> RFP is open to all the potential bidders to apply as no EOI has been issued in this tender.
7	Eligibility of Consultant: No EOI has been issued, so there are no shortlisting consultants.  A sub-consultant may associate with only one consultant, association with more than one consultant would not be allowed.
9.1	<b>Proposal Validity:</b> The proposal's validity that shall be 90 days. The Procuring Entity may ask for an extension in proposal validity if required.
10.1	Clarification and Amendment in RFP Documents: Clarifications may be requested not later than SIX days before the submission date. The address for requesting clarifications is: DoST, House No. 20, Opposite Omer-bin-Khitab Masjid, University Town, Peshawar.
	Facsimile: 091-9216090 Phone: 091-9216580
11.2	<b>Preparation of Proposals:</b> Costing shall be made on the basis of deliverables as per TORs.
12	Language: The Proposal, as well as all related correspondence exchanged by the Consultants and the Procuring Entity, shall be written in English, However, it is desirable that the firm's Personnel have a working knowledge of the national and regional languages of the Islamic Republic of Pakistan.
13.1 (ii)	<b>System for Selection of Consultant:</b> Quality and Cost-based selection (QCBS) as mentioned in the TORs section.
13.1 (iii)	<b>Proposed Staff:</b> All the proposed staff shall be permanent employees of consultants as mentioned in the TORs.
13.1 (iv)	<b>Professional Staff Experience:</b> As mentioned in the selection criteria in the TORs section.
13.2	<b>Technical Proposal:</b> Technical proposal shall be prepared on the guidelines mentioned in section-3 and TORs in this RFP.
14.1	<b>Financial Proposal:</b> The consultant shall prepare the financial proposal in the standard format in section- 4 of this RFP and must include all the cost including transportation, office, printing etc., and applicable taxes, duties etc., in the financial proposal. Cost shall be stated in local currency i.e., Pakistani Rupees.
15.1	<b>Taxes:</b> Amounts Payable by the PE to the Consultant under the contract to be subject to local taxation, stamp duty and service charges etc.
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16.2	<b>Proposal Submission:</b> Consultant must submit the original of the Technical Proposal and the original of the Financial Proposal in a single package.
16.4	The Proposal submission date, time & address is:  Plot # 134-136, Industrial Estate, Jamrud Road. Hayatabad, Peshawar.  Proposals must be submitted no later than the following date and time: JANUARY 10, 2023  till 11.00 AM
18.1	<b>Evaluation of Proposals:</b> Quality and cost-based selection (QCBS) procedure shall be followed.
19	<b>Evaluation of Financial Proposal:</b> Financial proposal shall be evaluated under QCBS system as per the procedure mentioned in the TORs section of this RFP.
20.1	Negotiations: Negotiations if needed shall be communicated to the consultant.
24.2	<b>Performance Security:</b> Successful consultant is required to submit 10% Performance security in form of CDR or Bank Guarantee.
24.3	<b>Expected date for commencement of consulting services:</b> Soon after the award of Contract

# **SECTION-03: TECHNICAL PROPOSAL - STANDARD FORMS**

**TECH-1:** Consultant's Experience

**TECH-2:** Curriculum Vitae (CV) for Proposed Professional Staff

**TECH-3:** Comments or Suggestions on the Terms of Reference provided by the Client (if any)

**TECH-4:** Team Composition and Task Assignments

**TECH -5:** Technical Proposal Submission Form

# FORM TECH-01: CONSULTANT'S EXPERIENCE

[Using the format below, provide information on each assignment for which your firm, and each associate for this assignment, was legally contracted for carrying out consulting services similar to the ones requested under this Assignment. Please provide Client's certification and/or evidence of the contract agreement.]	Cost of the Project:
Assignment name:	
Country:	Duration of assignment
Location within country:	(months):
Name of Client:	Total No of staff-months (by your firm) on the assignment:
Start date (month/year): Completion date (month/year):	Total value of the consultancy agreement
	2. Value of consultancy services provided by yourfirm under the agreement (in current PKR)
Name of associated Consultants, if any:	No of professional staff- months provided by associated
	Consultants:
Name of senior professional staff of your firm involved and functions pe significant profiles such as Project Director/Coordinator, Team Leader):	rformed (indicate most
Narrative description of Project (You may attach one extra sheet-one side	only):
Description of actual services provided by your staff within the assignment	t:
1. Firms Name:	
2. Completion Certificate/ Contract/ Work-Order/ Certificate by the Clie performance of the above consultancy service.	nt / Employer that proves the

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# 1. Proposed Position [Title of the position]: 2. Name of Firm [Insert name of firm proposing the staff]: \_\_\_\_\_ 3. Name of Staff [Insert full name]: 4. Date of Birth:\_\_\_\_\_Nationality: \_\_\_\_\_ 5. CNIC No (if Pakistani): \_\_\_\_\_\_or Passport No: \_\_\_\_\_ 6. Education: Major/Minor Completion Date (MM/YYYY) Degree Institution 7. Membership of Professional Associations: \_\_\_\_\_ 8. Other Training [Indicate significant training since degrees under 6 - Education were obtained]: 9. Languages [For each language indicate proficiency: good, fair, or poor in speaking, reading, and writing]: \_ 10. Employment Record (within Pakistan) [Starting with present position, list in reverse order every employment held by staff member since graduation, giving for each employment on the following format: **Employer** Position From (MM/YYYY) To (MM/YYYY) 11. Employment Record (International) [Starting with present position, list in reverse order every employment held by staff member since graduation, giving for each employment on the following format: Position From (MM/YYYY) To (MM/YYYY) **Employer** Country

FORM TECH-02: CURRICULUM VITAE (CV) FOR PROPOSED PROFESSIONAL STAFF

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12. Detailed Task	s Assigned					
[List all tasks to be	e performed unde	r this assignment	]			
13. Certification:						
I, the undersigned	d, certify that to th	e best of my know	wledge and belief, this CV cor	rectly describes myself,		
my qualifications	, and my experien	ce. I understand	that any willful misstatemen	t described herein may		
lead to my disqua	alification or dismis	ssal, if engaged.				
[Signature of staff member or authorized representative of the staff]						
Full name of auth	orized representa	tive (attach autho	ority letter):			
Date: (Day/Month/Year)						

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# FORM TECH-03: COMMENTS AND SUGGESTIONS ON THE TERMS OF REFERENCE PROVIDED BY THE CLIENT

# On the Terms of Reference

[Present and justify here any modifications or improvements to the Terms of Reference you are proposing to improve performance in carrying out the assignment (such as deleting some activity you consider unnecessary, or adding another, or proposing a different phasing of the activities). Such suggestions should be concise and to the point, and incorporated in your Proposal.] (You may attach one extra sheetone side only):

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# FORM TECH-04: TEAM COMPOSITION AND TASK ASSIGNMENTS

Professional Staff							
S. No.	Name of Staff	CNIC No./Passport	Firm	Area of Expertise	Position	Task Assigned	Full time/part time/consultant
1							
2							
3							
4							
5							
6							
7							
8							
9							
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# FORM TECH-05: TECHNICAL PROPOSAL SUBMISSION FORM

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Director General,
Directorate General of Science & Technology (DoST),

Address: House No. 20, Opposite Omer-bin-Khitab Masjid, University

Town, Peshawar.

Telephone: 091-9216580

Dear Sir/Madam:

Yours sincerely,

We, the undersigned, offer to provide the consulting services for conducting F/S for the establishment of "Institute of Information Technology (IIT) at Mardan" in accordance with your Request for Proposal dated and our Proposal.

We are hereby submitting our Proposal, which includes this Technical Proposal and a Financial Proposal sealed under a separate envelope.

We are submitting our Proposal in association with: [Insert a list with full name and address of each associated Consultant]

We hereby declare that all the information and statements made in this Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.

If negotiations are held during the period of validity of the Proposal, we undertake to negotiate on the basis of the proposed staff. Our Proposal is binding upon us and subject to the modifications resulting from Contract negotiations.

We undertake, if our Proposal is accepted, to initiate the consulting services related to the assignment not later than the date indicated in the Data Sheet.

We understand you are not bound to accept any Proposal you receive.

Name and Title of Signatory: _		
Name of Firm:	 	
Address:		

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# SECTION-04. FINANCIAL PROPOSAL - STANDARD FORMS

Financial Proposal Standard Forms shall be used for the preparation of the Financial Proposal according to the instructions provided under Para. 3.6 of Section 2. Such Forms are to be used whichever is the selection method indicated in Para. 4 of the Letter of Invitation.

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#### FORM FIN-01: FINANCIAL PROPOSAL SUBMISSION FORM

То

Director General,

Directorate General of Science & Technology (DoST),

Address: House No. 20, Opposite Omer-bin-Khitab Masjid, University

Town, Peshawar.

Telephone: 091-9216580

Dear Sir/Madams:

We, the undersigned, offer to provide the consulting services for conducting F/S for the establishment of "Institute of Information Technology (IIT) at Mardan" in accordance with your Request for Proposal dated Our attached Financial Proposal is

for the sum of [Insert amount(s) in words and figures<sup>12</sup>].

Our Financial Proposal shall be binding upon us subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal.

Commissions and gratuities paid or to be paid by us to agents relating to this Proposal and Contract execution, if we are awarded the Contract, are listed below:

Name and Address of Agents:
Amount and Currency:
Purpose of Commission or Gratuity:
We understand you are not bound to accept any Proposal you receive. We remain
Yours sincerely,
Authorized Signature [In <i>full and initials</i> ]:
Name and Title of Signatory:
Name of Firm:
Address:

<sup>1</sup> Amounts must coincide with the ones indicated under Total Cost of Financial proposal in Form FIN-2.

<sup>2</sup> If applicable, replace this Paragraph with: "No commissions or gratuities have been or are to Paid by us to agents relating to this Proposal and Contract execution."

# FORM FIN-02: SUMMARY OF COSTS

	Costs
ltem	Indicate Local Currency
Total Costs of Financial Proposal <sup>2</sup>	

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# FORM FIN-03: BREAKDOWN OF COST

S. No	Title	Quantity	Unit Cost
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			
1			
2			
3			
4			
5			
6			
7			

# **SECTION-05: TERMS OF REFERENCE (TOR)**

1) TERM OF REFERENCE (TOR'S) AND SCOPE OF WORK FOR HIRING OF CONSULTANCY FIRM FOR The study (TORs of the consultant) should cover the following:

# 1: PROJECT BACKGROUND:

Proposals will be invited under the KPRA-2014 to hire the consultancy services from firms for conducting the Feasibility Study of the subject assignment. The indicative terms of reference (TORs) for the study are mentioned below including a broad list of deliverables likely to be submitted by the consultant at the completion of this study.

- i. To establish an internationally linked and recognized research-intensive Institute of Information Technology focused on developing society through excellence in skilled based education, research, and entrepreneurship through utilizing the Outcome Based Education (OBE) model.
- ii. To establish purpose-build technology-based Institute of Information Technology (IIT) at, Mardan with aim to be the first institute of the province of Khyber Pakhtunkhwa that could marks its presence in the international market by securing place in top 500 Institutes in QS, Times Higher Education rankings.
- iii. The campus shall be fully residential for faculty, support staff and students.
- iv. To carry out a detailed needs analysis, including demand and supply assessment keeping in view the graduates produced in the IT sector by each established university in the KP, their absorption in national and international market.
- v. To carry out a detailed evaluation of the programs offered by the existing universities/institutes and their suitability with international market, including curriculum, evaluations and skills offered and demand in the local and international market.
- vi. To come up with proposal that how this traditional model of job seeking of IT graduates be transformed entrepreneurship and freelancing model.
- vii. To develop a detailed implementation plan, Operational model and financial budget for establishment **Institute of Information Technology (IIT) at Mardan** at par with the international standards and requirements of the QS, THE and other rankings.
- viii. Identification of all critical prerequisites required to ensure project viability in terms of Technical, Financial and Economic, Social, Human Resource and Sustainability to determine cost effectiveness of the project.
- ix. To provide proposal on potential programs, their model curriculum and Human Resource requirements to run these programs in IIT, Mardan with same standards as required in the international market
- x. To identify the potential opportunities linkages with other Institutes of the world and negotiate the terms on lowest possible expenditures along with scholarships detail such as ERASMUS plus and other.
- xi. To develop curriculum focusing on specialized skills as required in the international market in the coming 10 to 15 years to meet the challenges of specialization in almost all emerging technologies.

- xii. To develop proposal on the joint degree programs and identify the potential institutes, where students could be placed to complete the requirements of the degree and the same arrangements are in line with policies of the Higher Education Commission (HEC), National Computing Education Accreditation Council (NCEAC) and Pakistan Engineering Council (PEC) being the regulating authority.
- xiii. The consultant would be expected to undertake a detailed analysis of the existing similar nature of initiatives (on-going/proposed) in the IT field to foster the growth of IT sector in Merged Area.
- xiv. Conduct a detailed analysis to benchmark IT industry and present a report on its readiness, competitiveness and the capacity to establish IIT at Mardan.
- xv. The feasibility will provide technical, financial and economic viability for the IIT Mardan.
- xvi. To determine the scope (components), size (space) and cost for the establishment of IIT Mardan.
- xvii. To develop complete proposal /PC-1 in line with the approved feasibility report for the project to provide necessary government support.
- xviii. The consultant should provide the transaction advisory services (TAS) for the establishment of IIT Mardan.
- xix. To Provide complete design of educational facility to talented students which ultimately produce a body of qualified engineers in IT to meet the growing demand of IT industry at national level as well as international level.
- xx. To develop PC-1 for the project to provide necessary government support, if required.

# 2: SCOPE OF WORK:

The major objective of the project is to enhance access to higher education in emerging fields of Information technology as envisaged in the Pakistan IT Policy, Pakistan Cyber Security Policy and obviously The Khyber Pakhtunkhwa Digital Policy 2018-2023. The goal of the Institute of Information Technology (IIT) is to contribute to the development of a well-balanced knowledge economy in Khyber Pakhtunkhwa. IIT will offer dual degrees of the Chinese/Turkey/Korean/European partner technical institutes/universities to its graduates. Many countries in the region has already developed such facilities in the form of technology zone/infrastructure consisting of buildings/parks in order to accelerate the growth and development of their IT sector. Such initiatives have brought considerable growth in their economy through considerable increase in their IT exports. These facilities are focusing only on one specialized segment of the economy which in this case is "information technology" with the following goal;

- i) Job creation and exports growth in IT industry
- ii) Entrepreneurship, Cross collaboration and innovation through cluster based eco-system
- iii) Provide specialized skills to students to meet the challenges of specialization in almost all emerging fields of IT.

Since many developing countries have achieved important economic gains in nurturing the development of domestic ICT industries. Pakistan still has an opportunity to catch up and compete with other economies in capturing the global IT market share. The IT sector can turn around Pakistan's economy and make a major impact through exports of IT services and products to global customers as well as attract international investment in the country. Every province of the country has to play a role to invest in such projects which can bring Pakistan closer to the other countries in this market. In this regard a Feasibility Study will determine the need assessment, nature, scope, size and development model for establishment of IIT at Mardan.

In view of the foregoing, the Directorate General of Science & Technology has been mandated to establish Institute of Information Technology at Mardan which will help develop a technology-driven knowledge ecosystem to encourage hi-tech innovative solutions and futuristic entrepreneurship and will change the economic outlook of the province by enhancing ICT exports and encouraging technology and knowledge transfer from global technology hubs. Moreover, the IIT Mardan will serve to create a space for foreign investors, indigenous companies and educational and training institutes to collaborate for information technology driven industrial revolution in the province. The KP-government believes that this initiative will not only boost the province economy but would also create ample job opportunities for the youth. The objective of this proposal is to establish a knowledge based entrepreneurial ecosystem for the IT sector. This will boost the growth of technology exports and jobs in the province and the development of this ecosystem will also attract foreign direct investments.

The project is linked to the following:

- i. KP Digital Policy (2018): the project is linked to following policy points
  - **8.** Purpose built facilities will be provided to enable technology startups, Small & Medium Enterprises and entrepreneurs to create innovative digital products and services.
  - **10**. Investment in digital access projects through public-private partnerships will be encouraged
  - **26.** Mechanisms to provide financial investments for digital startups and SMEs will be provided to encourage innovation and generate employment.

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# 3: DELIVERABLES:

The selected bidder shall be bound for provision of feasibility report/PC-I regarding the establishment of Institute of Information Technology in Khyber Pakthunkhwa.

# 4: DURATION OF THE SERVICE:

Six (06) effective from the date of award of contract.

# **5: EVALUATION CRITERIA**

All the bids shall be evaluated against the following Mandatory, Technical and Financial evaluation criteria.

# 5.1: MANDATORY ELIGIBILITY CRITERIA

The consultant firm shall qualify the following mandatory eligibility criteria.

S.No	Mandatory Criteria	Documentary Evidence
1	The consultant/ firm shall be registered as a firm/company/ Institution having registrations with relevant authorities/ bodies.	Registration/Incorporation Certificate
2	The consultant/ firm shall be registered with FBR and KPRA and shall be an active taxpayer.	A certificate with Active Status
3	Judicial Affidavit on stamp paper of Rs. 100/- declaring "Neither the firms nor its Directors, Stakeholders, as a whole or as a part of the firm have ever been blacklisted/ defaulted by any government agency/ department/organization".	Affidavit on Judicial Stamp Paper Duly Attested.
4	Provide separate undertaking on judicial stamp paper duly attested that the information provided by the firm is correct and any misleading or false information found at any stage, during the evaluation stage, or after the contract award may lead to proposal rejection or contract termination.	Affidavit on Judicial Stamp Paper Duly Attested.

# 5.2 : TECHNICAL EVALUATION CRITERIA

Maximum points for Technical Evaluation are **100**. In the 1st stage, technical bids will be opened. Bidders who score 70 or more in the technical evaluation will be technically successful. Bidders who fail to gain a score of 70 in technical evaluation will be disqualified.

Relative Weightage given to the different evaluation criteria are shown in the table below:

S. No	Evaluation Criteria	Weightage
1	Experience	30 Marks (30%)
2	Proposed Team/ HR	60 Marks (60%)
3	Financial Strength	10 Marks (10%)

The Technical Score, St will then be obtained by the following formula:

Technical Score = (Technical Marks Obtained/ Total Technical Marks) \* 70%

St = [(A1+A2+A3)/100]\*70%

Where A1, A2 and A3 are the total component scores against relevant Experience, Proposed Team criteria and financial strength of the firm respectively.

The technical criteria and their details are given below:

# **EDUCATION & EXPERIENCE (A1):**

Relevant Experience of each bidder will be evaluated based on the following factors:

Item	Score	Criteria	Documentary Evidence
Relevant	30	Similar Research Studies =15 Marks	Proof of Studies
Experience			and assignments
		01 Study= 05 marks	
		02 Study= 10 marks	
		03 Study= 15 marks	
		Similar Assignments for setting up/ establishment of IT Institutions =15 Marks	
		01 Assignment= 05 marks	
		02 Assignments= 10 marks	
		03 Assignments= 15 marks	
Total A1	30		

# PROPOSED TEAM/ HR (A2):

This section of the evaluation rates the team nominated by the bidders to execute the assignment. For this, each CV will be evaluated separately based on education and experience of the following required human resources. Bidder shall provide CVs/ relevant documents against each required resources mentioned in the below table.

All firms are to be evaluated for a project team as required above. Each required team member will be evaluated based on the following two factors: -

Item	Score	Criteria	Documentary Evidence
Professional	60	• Team Lead=24 Marks	CVs
Experience			accompanied by
		Education (PhD)=12 Marks	attested
		Similar Experience (15 Years or more) =12 Marks	experience certificates
		• Sector Expert Cyber Security=12 Marks	
		Education (PhD)= 06 Marks	
		Similar Experience (12 Years or more) =06 Marks	
		Sector Expert Cloud Computing=12 Marks	
		Education (PhD)=06 Marks	
		Similar Experience (12 Years or more) =06 Marks	
		• Sector Expert AI & ML=12 Marks	

		Education (PhD)=06 Marks Similar Experience (12 Years or more) =06 Marks	
		(Minimum required education is a PhD Degree while minimum required experience is as given against each title. If minimum requirements are not met, zero marks will be counted)	
Total A2	60		

# MINIMUM REQUIRED EDUCATION AND EXPERIENCE

The bidder shall mention qualification, experience, and skills/expertise in the CV of each individual resource which is signed and stamped by the bidder.

# **FINANCIAL STRENGTH (A3):**

Financial Strength of each bidder will be evaluated based on the following two factors:

Item	Score	Criteria	Documentary Evidence
Current Assets of the last one year (G)	05	<ul> <li>Current Assets less than 01 million = 0 marks</li> <li>Current Assets of 2-3 million = 03 Marks</li> <li>Current Assets of 4-5 million &amp; above = 05 Marks</li> </ul>	Audited Financial Statements of the last 01 year
Turnover during the last one year (H)	05	<ul> <li>Turnover less than PKR 10 million= 0 Marks</li> <li>Turnover equal or more than PKR 10 million = 03 Marks</li> <li>Turnover equal or more than PKR 11- 20 million = 05 Marks</li> </ul>	Audited Financial Statement of the last 01 year
Total A3	10		

Method of Selection: Quality & Cost Based Selection (QCBS) System (i.e., Technical=70%, Financial=30%)

<u>Evaluation Process:</u> Evaluation of Technical Proposals: The evaluation committee shall evaluate the Technical Proposals based on their responsiveness to the Terms of Reference, applying the evaluation criteria, sub-criteria, and point system specified above. Each responsive Proposal will be given a technical score (St). A Proposal shall be rejected at this stage if it fails to achieve the minimum qualifying technical score of seventy (70).

# 5.3 : EVALUATION OF FINANCIAL PROPOSAL

Financial proposals of those consultants who failed to secure minimum qualifying marks in the technical evaluation shall be returned un-opened. The lowest evaluated Financial Proposal will be given the maximum financial score (Sf) of 100 points. The financial scores (Sf) of the other Financial Proposals will be computed as follows: -

- a) Value quoted by lowest bidder = A
- b) Value quoted by second-lowest bidder = B
- c) Value quoted by third lowest bidder = C; and so on.
- d) Financial scoring of the lowest bidder will be = 100

e) Financial scoring of the second-lowest bidder will be=  $(A/B) \times 100$  Financial scoring of the third lowest bidder will be =  $(A/C) \times 100$ ; and so on.

<u>Award of Contract</u>: (Contract will be awarded to the Best Evaluated Bid). After Technical and Financial Evaluation, the contract shall be awarded to the consultant with the best-evaluated bid, that is, the bid with highest accumulative technical and financial score, wherein, proposals will be ranked according to their combined technical (St) and financial (Sf) scores using the weights (T = 70%, the weight given to the Technical Proposal; F = 30%, the weight given to the Financial Proposal; F = 1 indicated as: F = 1 indicated as: F = 1 indicated as the winning bidder and shall be awarded the contract.

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# **SCHEDULE OF PAYMENT**

# PAYMENT SCHEDULE

All payments will be subject to following conditions:

- a. Payment shall be made after deduction of all applicable taxes etc. as per Government rules on total invoice amount.
- b. All the payments shall be made through cross cheque in the Pak Rupees.
- c. Invoice shall be addressed to Director General, DoST who shall process the invoice for payment.
- a. Poor quality of services, non-compliance of the agreement terms, schedule of work or agreed terms if notified by DG, DGST and no improvement is made by the Consultant/ firm will also liable to be deducted on DGST's discretion.

No	Installment (Duration)	Percentage	of	total	mount (PKR) in million
		funds.			
1	1 <sup>st</sup> installment (after signing of agreement)	25%			
2	2 <sup>nd</sup> Installment (After submission of Draft report as required under the agreement)	50%			
3	Final Installment (This is subject to the final report).	25%			

# SECTION-06: GENERAL CONDITIONS OF THE CONTRACT

#### 1. GENERAL PROVISIONS

#### 1.1. Definitions:

Unless the context otherwise requires, the following terms whenever used in this Contract have the following meanings:

- (a) "Applicable Law" means the Khyber Pakhtunkhwa Public Procurement Act, thereunder Rules 2014.
- (b) "Procuring Entity PE" means the implementing department which signs the contract i.e. DGST
- (c) "Consultant" means a professional who can study, design, organize, evaluate and manage projects or assess, evaluate and provide specialist advice or give technical assistance for making or drafting policies, institutional reforms and includes private entities, consulting firms, legal advisors, engineering firms, construction managers, management firms, procurement agents, inspection agents, auditors, international and multinational organizations, investment and merchant banks, universities, research institutions, government agencies, nongovernmental organizations, and individuals.
- (d) "Contract" means the Contract signed by the Parties and all the attached documents listed in its Clause-1 and the Appendices.
- (e) "Contract Price" means the price to be Paid for the Performance of the Services, in accordance with Clause 6;
- (f) "Effective Date" means the date on which this Contract comes into force and effect pursuant to Clause 2.1.
- (g) "Foreign Currency" means any currency other than the currency of the PE's country.
- (h) "Government" means the Government of Khyber Pakhtunkhwa.
- (i) "Local Currency" means Pak Rupees.
- (j) "Member" means any of the entities that make up the joint venture/consortium/association, and "Members" means all these entities.
- (k) "Party" means the PE or the Consultant, as the case may be, and "Parties" means both of them.
- (I) "Personnel" means Persons hired by the Consultant or by any Sub Consultants and assigned to the Performance of the Services or any Part thereof.
- (m) "SC" means the Special Conditions of Contract by which the GC may be amended or supplemented.
- (n) "Services" means the consulting services to be performed by the Consultant pursuant to this Contract, as described in the Terms of References.
- (o) "Sub-Consultants" means any Person or entity to whom/which the Consultant subcontracts any Part of the Services.
- (p) "In writing" means communicated in written form with proof of receipt.

# 1.2 Law Governing Contract

This Contract, its meaning and interpretation, and the relation between the Parties shall be governed by the applicable law.

# 1.3 Language

This Contract is executed in the English language, which shall be the binding and controlling language for all matters relating to the meaning or interpretation of this Contract.

#### 1.4 Notices

- 1.4.1 Any notice, request or consent required or permitted to be given or made pursuant to this Contract shall be in writing. Any such notice, request or consent shall be deemed to have been given or made when delivered in Person to an authorized representative of the Party to whom the communication is addressed, or when sent to such Party at the address specified in the SC.
- 1.4.2 A Party may change its address for notice hereunder by giving the other Party notice in writing of such change to the address specified in the SC.

#### 1.5 Location

The Services shall be performed at such locations as are specified in special condition of contract and, where the location of a Particular task is not so specified, at such locations, whether in the Government's country or elsewhere, as the PE may approve.

# 1.6 Authority of Member in Charge

In case the Consultant consists of a joint venture/ consortium/ association of more than one individual firms, the Members hereby authorize the individual firms or specified in the SC to act on their behalf in exercising all the Consultant's rights and obligations towards the PE under this Contract, including without limitation the receiving of instructions and Payments from the PE.

# 1.7 Authorized Representative

Any action required or permitted to be taken, and any document required or permitted to be executed under this Contract by the PE or the Consultant may be taken or executed by the officials specified in the SC.

#### 1.8 Taxes & Duties

The Consultant, Sub-Consultants, and their Personnel shall Pay such direct or indirect taxes, duties, fees, and other impositions levied under the Applicable Law as specified in the SC, the amount of which is deemed to have been included in the Contract Price.

# 1.9 Fraud & Corruption

A. If the PE determines that the Consultant and/or its Personnel, sub-contractors, sub-consultants, services providers and suppliers has engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices, in competing for or in executing the Contract, then the PE may, after giving 14 days' notice to the Consultant, terminate the Consultant's employment under the Contract, and may resort to other remedies including blacklisting/disqualification as provided in KPPR 2014.

Any Personnel of the Consultant who engages in corrupt, fraudulent, collusive, coercive, or obstructive practice during the execution of the Contract, shall be removed in accordance with Sub-Clause 4.2.

# **Integrity Pact**

**B.** If the Consultant or any of his Sub-consultants, agents or servants is found to have violated or involved in violation of the Integrity Pact signed by the Consultant as Appendix-G to this Form of Contract, then the Client shall be

entitled to:

- (a) recover from the Consultant an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by the Consultant or any of his Sub-consultant, agents or servants;
- (b) terminate the Contract; and
- (c) Recover from the Consultant any loss or damage to the Client as a result of such termination or of any other corrupt business practices of the Consultant or any of his Sub-consultant, agents or servants.

On termination of the Contract under Sub-Para (b) of this Sub Clause, the Consultant shall proceed in accordance with Sub Clause 1.9 A. Payment upon such termination shall be made under Sub-Clause 1.9 A after having deducted the amounts due to the Client under 19 B Sub-Para (a) and (c).

# 2. COMMENCEMENT, COMPLETION, MODIFICATION AND TERMINATION OF CONTRACT

#### 2.1 Effectiveness of Contract

This Contract shall come into effect on the date the Contract is signed by either Parties or such other later date as may be stated in the SC. The date the Contract comes into effect is defined as the Effective Date.

#### 2.2 Commencement of Services

The Consultant shall begin carrying out the Services not later than the number of days after the Effective Date specified in the SC.

# 2.3 Expiration of Contract

Unless terminated earlier pursuant to Clause GC 2.6 hereof, this Contract shall expire at the end of such time period after the Effective Date as specified in the SC.

# 2.4 Modifications or Variations

Any modification or variation of the terms and conditions of this Contract, including any modification or variation of the scope of the Services, may only be made by written agreement between the Parties. However, each Party shall give due consideration to any proposals for modification or variation made by the other Party.

# 2.5 Force Majeure

The failure on the Part of the Parties to Perform their obligation under the contract will not be considered a default if such failure is the result of natural calamities, disasters and circumstances beyond the control of the parties.

#### 2.5.1 No Breach of Contract

The failure of a Party to fulfill any of its obligations under the contract shall not be considered to be a breach of, or default under, this Contract insofar as such inability arises from an event of Force Majeure, provided that the Party affected by such an event (a) has taken all reasonable precautions, due care and reasonable alternative measures in order to carry out the terms and conditions of this Contract, and (b) has informed the other Party as soon as possible about the occurrence of such an event.

#### 2.5.2 Extension of Time

Any period within which a party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such party was unable to Perform such action as a result of Force Majeure.

# 2.5.3 Payments

During the period of their inability to Perform the Services as a result of an event of Force Majeure, the Consultant shall be entitled to continue to be Paid under the terms of this Contract, as well as to be reimbursed for additional costs reasonably and necessarily incurred by them during such period for the purposes of the Services and in reactivating the Service after the end of such period.

#### 2.6 Termination

#### 2.6.1 By the PE

The PE may terminate this Contract in case of the occurrence of any of the events specified in Paragraphs (a) through (f) of this Clause GC 2.6.1. In such an occurrence the PE shall give a not less than thirty (30) days' written notice of termination to the Consultant, and sixty (60) days' in the case of the event referred to in (e).

- (a) If the Consultant does not remedy the failure in the performance of their obligations under the Contract, within thirty (30) days after being notified or within any further period as the PE may have subsequently approved in writing.
- (b) If the Consultant becomes insolvent or bankrupt.
- (c) If the Consultant, in the judgment of the PE has engaged in corrupt or fraudulent practices in competing for or in executing the Contract.
- (d) If, as the result of Force Majeure, the Consultant(s) are unable to perform a material portion of the Services for a period of not less than sixty (60) days.
- (e) If the PE, in its sole discretion and for any reason whatsoever, decides to terminate this Contract.
- (f) If the Consultant fails to comply with any final decision reached as a result of arbitration proceedings pursuant to Clause GC 8 hereof.

# 2.6.2 By the Consultant

The Consultants may terminate this Contract, by not less than thirty (30) days' written notice to the PE, such notice to be given after the occurrence of any of the events specified in Paragraphs (a) through (c) of this Clause GC 2.6.2:

- (a) If the PE fails to pay any money due to the Consultant pursuant to this Contract without consultants fault.
- (b) Pursuant to Clause GC 7 hereof within forty-five (45) days after receiving written notice from the Consultant that such Payment is overdue.
- (c) If, as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) days.

If the PA fails to comply with any final decision reached as a result of arbitration pursuant to Clause GC 8 hereof.

# 2.6.3 Payment Upon Termination

Upon termination of this Contract pursuant to Clauses GC 2.6.1 or GC. 2.6.2, the PE shall make the following Payments to the Consultant:

- (a) Payment pursuant to Clause GC 6 for Services satisfactorily Performed prior to the effective date of termination;
- (b) except in the case of termination pursuant to Paragraphs (a) through, and (f) of Clause GC 2.6.1, reimbursement of any reasonable cost incident to the prompt and orderly termination of the Contract, including the cost of the return travel of the Personnel and their eligible dependent's.

#### 3. OBLIGATION OF THE CONSULTANT

#### 3.2 General

#### 3.2.1 Standard of Performance

The Consultant shall perform the Services and carry out their obligations hereunder with all due diligence, efficiency, and economy, in accordance with generally accepted professional standards and practices, and shall observe sound management practices, and employ appropriate technology and safe and effective equipment, machinery, materials, and methods. The Consultant shall always act, in respect of any matter relating to this Contract or to the Services, as faithful advisers to the PE, and shall at all times support and safeguard the PE's legitimate interests in any dealings with Sub-Consultants or third parties.

#### 3.3 Conflict of Interests

The Consultant shall hold the PE's interests Paramount, without any consideration for future work, and strictly avoid conflict with other assignments or their own corporate interests.

# 3.3.1 Consultants not to Benefit from Commissions, Discounts, etc.

The Payment of the Consultant pursuant to Clause GC 6 shall constitute the Consultant's only Payment in connection with this Contract or the Services, and the Consultant shall not accept for their own benefit any trade commission, discount, or similar Payment in connection with activities pursuant to this Contract or to the Services or in the discharge of their obligations under the Contract, and the Consultant shall use their best efforts to ensure that the Personnel, any Sub-Consultants, and agents of either of them similarly shall not receive any such additional Payment.

# 3.3.2 Prohibition of Conflicting Activities

The Consultant agrees that, during the term of this Contract and after its termination, the Consultant and any entity affiliated with the Consultant, as well as any Sub-Consultants and any entity affiliated with such Sub Consultants, shall be disqualified from providing goods, works or services (other than consulting services) resulting from or directly related to the Consultant's Services for the preparation or implementation of the project.

# 3.3.3 Prohibition of Conflicting Activities

The Consultant shall not engage, and shall cause their Personnel as well as their Sub-Consultants and their Personnel not to engage, either directly or indirectly, in any business or professional activities which would conflict with the activities assigned to them under this Contract.

# 3.4 Confidentiality

Except with the prior written consent of the PE, the Consultant and the Personnel shall not at any time communicate to any person or entity any confidential information acquired in the course of the Services, nor shall the Consultant and the Personnel make public the recommendations formulated in the course of, or as a result of, the Services.

# 3.5 Consultant's Actions Requiring PE's Prior Approval

The Consultant shall obtain the PE's prior approval in writing before taking any of the following actions:

- (a) entering into a subcontract for the Performance of any Part of the Services,
- (b) appointing such members of the Personnel not listed, and
- (c) any other action that may be specified in the SC.

# 3.6 Reporting Obligations

- (a) The Consultant shall submit to the PE the reports and documents specified in in TOR hereto, in the form, in the numbers and within the time Period set forth in the said TOR.
- (b) Final reports shall be delivered in CD ROM in addition to the hard copies specified in said TOR.

# 3.7 Documents Prepared by the Consultant to be the Property of the PE

(a) All plans, drawings, specifications, designs, reports, other documents and software submitted by the Consultant under this Contract shall become and remain the property of the PE, and the Consultant shall, not later than upon termination or expiration of this Contract, deliver all such documents to the PE, together with a detailed inventory thereof.

# 3.8 Accounting, Inspection and Auditing

- 3.8.1 The Consultant shall keep, and shall cause its Sub-consultants to keep, accurate and systematic accounts and records in respect of the Contract, in accordance with internationally accepted accounting principles and in such form and detail as will clearly identify relevant time changes and costs.
- 3.8.2 The Consultant shall Permit, and shall cause its Sub-consultants to Permit, the PE and/or Persons appointed by the PE to inspect its accounts and records relating to the Performance of the Contract and the submission of the Proposal to provide the Services, and to have such accounts and records audited by auditors appointed by the PE if requested by the PE. The Consultant's attention is drawn to Clause 1.9.1 which provides, inter alia, that acts intended to materially impede the exercise of the PE's inspection and audit rights provided for under Clause 3.8 constitute a prohibited practice subject to contract termination (as well as to a determination of ineligibility pursuant to the PE's prevailing sanctions procedures.).

#### 3.9 Professional liability of consultant

- 3.9.1 The consultant shall be liable for consequence of errors or omissions on its part. The extent of liability of the consultant in no case should be less than consideration of the contract.
- 3.9.2 The consultant shall be held liable for all losses or damages and shortcomings in deliverables etc, suffered by the procuring entity as a result of misconduct or

inadequate services in performing the consulting services.

3.9.3 In case of poor/unsatisfactory performance or failure to complete any of the deliverables/output, the procuring entity will have the right to forfeit their performance security or deduct the same amount allocated for the said deliverables/output from the contract price and may terminate the contract or shall impose both.

# 3.10 Monitoring and Evaluation

- 3.10.1 The Consultant shall submit the report along with the attendance to the DGST The PE shall monitor and evaluate and visit the consultant's business place each month. The Consultant shall facilitate the PE for inspection of the relevant records and the consultant shall produce the relevant records on demand of PE for evaluation.
- 3.10.2 If the consultant failed to provide the relevant records to the PE, the PE shall have the right to terminate the contract and impose a penalty of not less than the consideration of the contract as the case may be.

#### 4. CONSULTANT PERSONNEL

# 4.1 Description of Personnel

The Consultant shall employ and provide such qualified and Personnel experienced Personneland Sub-Consultants as are required to carry out the Services. The titles, agreed job descriptions, minimum qualifications, and estimated Period of engagement the carrying out of the Services of the Consultant's Key Personnel are described in Section 3 & TOR. The Key Personnel and Sub-Consultants listed by title as well as by name in proposal are hereby approved by the PE.

# 4.2 Removal and/or Replacement of Personnel

- (a) Except as the PE may otherwise agree, no changes shall be made in the Key Personnel. If, for any reason beyond the reasonable control of the Consultant, such as retirement, death, medical incapacity, among others, it becomes necessary to replace any of the Key Personnel, the Consultant shall provide as a replacement a Person of equivalent or better qualifications.
- (b) If the PE finds that any of the Personnel have (i) committed serious misconduct or have been charged with having committed a criminal action, or (ii) have reasonable cause to be dissatisfied with the Performance of any of the Personnel, then the Consultant shall, at the PE's written request specifying the grounds thereof, provide as a replacement a Person with qualifications and experience acceptable to the PE.
- (c) The Consultant shall have no claim for additional costs arising out of or incidental to any removal and/or replacement of Personnel.

# 5. OBLIGATIONS OF THE PE

# 5.1 Assistance and Exemptions

The PE shall use its best efforts to ensure that the Government shall provide the Consultant such assistance and exemptions as specified in the SC.

# 5.2 Change in the Applicable Law Related to Taxes and Duties

If, after the date of this Contract, there is any change in the Applicable Law with respect to taxes and duties, the PE will deduct all the taxes and duties as per prevailing applicable tax laws.

#### 5.3 Services and Facilities

The PE shall make available free of charge to the Consultant the Services and Facilities listed under Appendix F.

# 6. PAYMENTS TO THE CONSULTANT

# 6.1 Lump-sum Payment

The total payment due to the Consultant shall not exceed the Contract Price which is an all-inclusive fixed lump-sum covering all costs required to carry out the Services described in TOR and Scope of Services, the Contract Price may only be increased above the amounts stated in Clause If the Parties have agreed to additional Payments in accordance with Clause 2.4.

#### 6.2 Contract Price

The price Payable in Pak Rupees is set forth in the SC.

# 6.3 Payment for Additional Services

For the purpose of determining the remuneration due for additional services as may be agreed under Clause 2.4, a breakdown of the lump sum price shall be provided.

# 6.4 Terms and Conditions of Payment

Payments will be made to the account of the Consultant and according to the Payment schedule stated in the SC. Unless otherwise stated in the SC, the first payment shall be made against the provision by the Consultant of an advance payment guarantee for the same amount and shall be valid for the period stated in the SC. Such guarantee shall be in the form set forth in Appendix G hereto, or in such other form, as the PE shall have approved in writing. Any other payment shall be made after the conditions listed in the SC for such Payment have been met, and the Consultant has submitted an invoice to the PE specifying the amount due.

# 7. GOOD FAITH

**7.1** The parties undertake to act in good faith with respect to each other's rights under this Contract and to adopt all reasonable measures to ensure the realization of the objectives of this Contract.

# 8. SETTELMENT OF DISPUTES

# 8.1 Amicable Settlement

The parties agree that the avoidance or early resolution of disputes is crucial for a smooth execution of the Contract and the success of the assignment. The parties shall use their best efforts to settle amicably all disputes arising out of or in connection with this Contract or its interpretation.

# 8.2 Dispute Resolution

Any dispute between the parties as to matters arising pursuant to this Contract that cannot be settled amicably within thirty (30) days after receipt by one party of the other Party's request for such amicable settlement may be submitted by either party for settlement in accordance with the provisions specified in the SC

# **SPECIAL CONDITIONS OF CONTRACT**

Ref. No.	Details			
1.1	Khyber Pakhtunkhwa Public Procurement Act and Khyber Pakhtunkhwa Public Procurement Rules 2014.			
1.3	English Language			
1.4	Procuring Entity: Director General, DoST Peshawar			
	Consultant: Attention: Facsimile: E-mail:  Note: If the Consultant consists of a joint venture/ consortium/ association of more than one entity, the name of the entity whose address is specified in Clause SC 1.6 should be inserted here. If the Consultant consists only of one entity, this Clause SC 1.8 should be deleted from the SC.			
1.5	Service Location: Khyber Pakhtunkhwa			
1.7	The Authorized Representatives are:  For the PE:  For the Consultant:			
1.8	All taxes and duties applied by the Government of Pakistan			
2.1	Effectiveness of Contract: From the date of signing of the contract			
2.2	Date for Commencement of Services: Soon after signing of the contract			
2.3	Time Period shall be: Two (02) years, starting from the date of signing of the contract			
5.1	DGST will provide possible assistance in the execution of the project.			
6.1	The successful bidder shall submit a performance bank security/guarantee of PKR. 01 million from the scheduled banks.			
6.3	The amount is in Pak Rupees [insert amount].			
6.5	The accounts are: for foreign currency or currencies: [insert account] for local currency: [insert account] Payments shall be made according to the schedule mentioned in the TOR.			
8.2	Disputes shall be settled by the complaint redressal committee define in KPPRA Act & Rules or through arbitration Act of 1940 or through Grievance Redressal as per KPPRA Rules 2014.			

# (INTEGRITY PACT)

# DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC. PAYABLE BY THE SUPPLIERS OF GOODS, SERVICES & WORKS IN CONTRACTS WORTH RS. 10.00 MILLION OR MORE

Contract No.	
Dated:	
Contract Value:	
Contract Title:	
[name of Supplier] hereby declares that it has i	not obtained or
	, interest, privilege, or other obligation or benefit from the or any administrative subdivision or Entity thereof or any ugh any corrupt business practice.
fully declared the brokerage, commission, fees give and shall not give or agree to give to anyo through any natural or juridical person, incl director, promoter, shareholder, sponsor or su or kickback, whether described as consultation	g, [name of Supplier] represents and warrants that it has etc. Paid or Payable to anyone and not given or agreed to one within or outside Pakistan either directly or indirectly uding its affiliate, agent, associate, broker, consultant, bsidiary, any commission, gratification, bribe, finder's fee fee or otherwise, with the object of obtaining or inducing privilege or other obligation or benefit in whatsoeverform sly declared pursuant hereto.
arrangements with all persons in respect of or r	e and will make full disclosure of all agreements and elated to the transaction with GoKP and has not taken any the above declaration, representation or warranty.
making full disclosure, misrepresenting facts of declaration, representation and warranty. It as obligation or benefit obtained or procured as	and strict liability for making any false declaration, not or taking any action likely to defeat the purpose of this grees that any contract, right, interest, privilege or other aforesaid shall, without prejudice to any other rights and entract or other instrument, be voidable at the option of
indemnify GoKP for any loss or damage incurr further Pay compensation to GoKP in an amo gratification, bribe, finder's fee or kickback giv	cised by GoKP in this regard, [name of Supplier] agrees to red by it on account of its corrupt business practices and runt equivalent to ten time the sum of any commission, ren by [name of Supplier] as aforesaid for the purpose of contract, right, interest, privilege or other obligation or
Name of PE Rep:	Name of Seller/Supplier:
Signature:	Signature:

Seal: .....

Seal:....

#### **DRAFT CONTRACT**

THIS CONTRACT ("Contract") is entered into this [insert starting date of assignment], by and between [insert PE's name] ("the PE") having its principal place of business at [insert PE's address], and [insert Consultant's name] ("the Consultant") having its principal office located at [insert Consultant's address].

WHEREAS, the PE wishes to have the Consultant Performing the services hereinafter referred to, and

WHEREAS, the Consultant is willing to perform these services,

NOW THEREFORE THE PARTIES hereby agree as follows:

#### 1. Services

- (i) The Consultant shall perform the services specified in "Terms of Reference and Scope of Services," which is made an integral part of this Contract ("the Services").
- (ii) The Consultant shall provide the reports listed in Annex B, "Consultant's Reporting Obligations," within the time Period listed in such Annex, and the Personnel listed in Annex C, "Cost Estimate of Services, List of Personnel and Schedule of Rates" to Perform the Services.

# 2. Duration of Contract

The Consultant shall complete all the deliverables within a period of Two (02) years which may be extended upon mutual consent of both the parties (if needed).

# 3. Payment Terms

# A. Ceiling

For Services rendered pursuant to Annex A, the PE shall pay the Consultant an amount not to exceed [insert amount]. This amount has been established based on the understanding that it includes all the Consultant's costs and profits as well as any tax obligation that may be imposed on the Consultant.

#### B. Payment Conditions

Payment shall be made in [specify currency], no later than 30 days following submission by the Consultant of invoices in duplicate to the coordinator designated.

# 4. Project Administration

# A. <u>Coordinator</u>

The PE designates Mr./Ms. [insert name] as PE's Coordinator; the coordinator shall be responsible for the coordination of activities under the Contract, for receiving and approving invoices for Payment, and for acceptance of the deliverables by the PE.

# B. <u>Timesheets</u>

During the course of their work under this Contract the Consultant's employees providing services under this Contract may be required to complete timesheets or any other document used to identify time spent, as instructed by the coordinator.

# C. Records and Accounts

The Consultant shall keep accurate and systematic records and accounts in respect of the Services, which will clearly identify all charges and expenses. The PE reserves the right to audit, or to nominate a reputable accounting firm to audit, the Consultant's records relating to amounts claimed under this Contract during its term and any extension, and for a period of three months thereafter.

#### 5. Performance Standard:

The Consultant undertakes to perform the Services with the highest standards of professional and ethical competence and integrity. The Consultant shall promptly replace any employees assigned under this Contract that the PE considers unsatisfactory.

# 6. Confidentiality:

The Consultants shall not, during the term of this Contract and within two years after its expiration, disclose any proprietary or confidential information relating to the Services, this Contract or the PE's business or operations without the prior written consent of the PE.

# 7. Ownership of Material:

Any studies, reports or other material, graphic, software or otherwise, prepared by the Consultant for the PE under the Contract shall belong to and remain the property of the PE. The Consultant may retain a copy of such documents and software.

# 8. Consultant not to be engaged in Certain Activities:

The Consultant agrees that, during the term of this Contract and after its termination, the Consultants and any entity affiliated with the Consultant, shall be disqualified from providing goods, works or services (other than the Services or any continuation thereof) for any project resulting from or closely related to the Services.

# 9. Insurance:

The Consultant will be responsible for taking out any appropriate insurance coverage for their Personnel and equipment's if required.

# 10. Assignment:

The Consultant shall not assign this Contract or Subcontract any portion thereof it without the PE's prior written consent.

# 11. Law Governing Contract and Language:

Applicable law will be that of Government of Khyber Pakhtunkhwa and the contract language shall be English.

# 12. Dispute Resolution:

Any dispute arising out of this Contract, which cannot be amicably settled between the Parties, shall be referred to adjudication/arbitration in accordance with the Arbitration Act of 1940

For the PE	For the Consultant
Signature:	Signature:
Name:	Name:
Title:	Title: